



# OOFERS

AUSTRALIA INC.

A NOT FOR PROFIT FELLOWSHIP GROUP of  
CURRENT AND RETIRED OIL INDUSTRY WHOLESALERS and  
THOSE CLOSELY ASSOCIATED WITH THAT SECTOR

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## WHAT IS AN OOFER?

- An OOFER is a member of a dedicated band of people who form the backbone of the oil industry in delivering fuels to Regional Australia.
- It was the OOFERS who helped open up the outback and regional Australia by servicing those communities with fuel deliveries.
- OOFERS are quintessential 'small business' people who have provided and continue to provide, the essential service of fuel supplies to regional Australia.
- It was OOFER people who banded together in the late seventies to form the industry association (APADA) now ACAPMA, to protect their small businesses from the voracious activities of the major oil companies and militant unions.
- It was the OOFERS, who through their Association – APADA, took on through the courts, the Unions, which were controlling the oil industry at that time through rampant and unreasonable militancy – and won. Their successful action was the catalyst in breaking union power and major oil acting in concert with them.
- It was the OOFERS, again through APADA, who pressured the oil companies into providing more commercially reasonable wholesaler agreements, forcing them too, into recognising Goodwill in a wholesaler business.
- It was the OOFERS, through APADA, who reacted to unfair pricing for insurance cover on their petroleum vehicles and formed the highly successful international insurance company OAMPS.
- It was the OOFERS through APADA who took on the major oil companies in their practice of not adopting 'temperature correction' in their deliveries to wholesalers and retail networks – saving wholesalers and resellers millions of dollars.

- It was and still is, the OOFERS, through APADA/ACAPMA, which protects the rights of its small business network in Industrial Relations and helping to prevent the exploitive market behaviour of major oil.
- OOFERS both past and present, have been proud to have been and are continuing to be, a vital cog in the development of communities across Australia.
- If you would like to become a “Proud Australian OOFER” please contact us.

OOFER membership is open to all past and present petroleum wholesalers/distributors/agents, their wives, partners, staff and those closely associated with the sector.

An OOFER Reunion Luncheon is held every two years – the next being in CAIRNS in May 2017

Contact us at the below address to be placed on the “OOFER” mailing list.

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